

CANDIDATE	INTERVIEWER	DATE	STAGE
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INTERVIEW QUESTIONS · FUNDRAISER

1	What is your experience in fundraising?	12345	
2	What is your success rate in securing donations?	12345	
3	How do you go about seeking donations?	12345	
4	What are some methods you have used to fundraise successfully	12345	
5	How do you deal with rejection when seeking donations?	12345	
6	How do you stay motivated when fundraising?	12345	
7	What are some unique ways you have fundraised in the past?	12345	
8	What is your strategy for long-term fundraising success?	12345	
9	How do you build relationships with potential donors?	12345	
10	What are some obstacles you have faced while fundraising? And how did you overcome them?	12345	

OVERALL ASSESSMENT

CRITERIA	SCORE (1-5)	NOTES
Educational Background Appropriate qualifications or training for the position.	12345	
Prior Work Experience Skills or qualifications acquired through past work.	12345	
Qualifications / Experience The technical skills the position actually needs.	12345	
Problem Solving Abilities Demonstrated critical problem-solving.	12345	
Communication Team building and communication skills.	12345	
Organizational Fit Would this hire steer the organization the right way?	12345	
Directional Fit A step forward, or backward, in their career?	12345	

RECOMMENDATION

☐ Advance ☐ Hold ☐ Decline

1 = well below the bar · 3 = meets it · 5 = clearly above it

AvaHR — hiring software for teams without a recruiter
Use the same scorecard for every candidate in this role.